

CHECK OUT OUR  
CALENDAR  
OF EVENTS

# BAY GARDENS RESORTS NEWSLETTER

OCTOBER 2018



## *The Key to your Ultimate Caribbean Vacation getaway*

Ideally nestled in the midst of the Rodney Bay Village, home to Saint Lucia's pulsating night life, hip bars, a casino, shopping malls and gourmet restaurants, **Bay Gardens Resorts** has a beautiful collection of four unique properties. These award winning resorts are renowned for fantastic service, friendly staff and quality accommodations.

Featuring a total of 233 rooms, seven conference centers, four restaurants, and six bars, our resorts are the perfect choice for a Saint Lucian getaway for families, couples, honeymooners, wedding parties, business travelers, groups, and more. Guests can stay at the property that suits them best and can still enjoy luxurious amenities from each. [Click here](#) to read more about our beautiful properties.



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## Bay Gardens Resorts Reduces Plastic Usage!



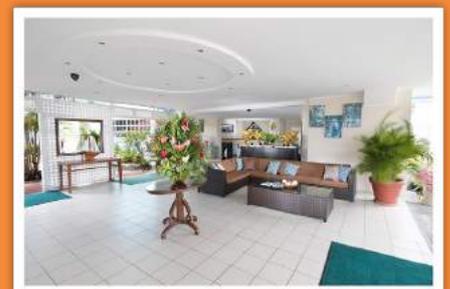
In its efforts to reduce plastic usage throughout its four properties, Bay Gardens Resorts will be phasing out the use of plastic items in favour of biodegradable versions made from wood, paper, compostable plastic, and sugarcane bagasse by November 2018. The locally-owned resort chains' decision to reduce its carbon footprint comes at a time when there is increased awareness of harmful plastic litter worldwide.

Over a year ago, the company undertook initiatives to reduce its impacts on the environment by terminating the use of all Expanded Polystyrene products (Styrofoam) throughout its properties. It has also implemented additional environmental practices which include but are not limited to the installation of gem link occupancy sensors in its guestrooms which has led to a 15% reduction in usage per occupied room, as well as the company's participation in the SLHTA's Virtual Agricultural Clearing House.

With three of its four properties being Green Globe certified, Bay Gardens Resorts remains committed in its support for environmental protection by playing its part to ensure a greener planet throughout its operations, thus improving its social, environmental and economic sustainability.

## Restaurant Feature: Bay Gardens Marina Haven's Anchor Restaurant

Unwind in our beautiful tropical gardens and relish in delicious cuisine. Serving up delectable menus that will excite every taste bud, Anchor Restaurant is open for breakfast, lunch and dinner. Enjoy contemporary and traditional cuisine that is guaranteed to leave you satisfied every time; ensuring that you return for an encore!



## Pre-Jounen Kweyol Celebrations Highlights



Bay Gardens Beach Resort and Spa celebrated St. Lucia's unique heritage and Creole culture, by hosting "Kweyol Bo' Piscine" on Sunday, October 21st, 2018 from 12:00 pm to 4:00 pm. It featured live entertainment from the Solo Band, Monchy Primary School, a Wob Dwiyet Competition and Masquerade Dancers. There was an array of delectable local cuisine, folk games, and activities for kids.

Bay Gardens Resorts wishes to thank the many guests and patrons who came out to support the activities held and congratulates the prize-winners for their participation in the various event.

To see the full highlights, [click here](#).

Bay Gardens Hotel will host its traditional Jounen Kweyol street jam at the Providence Car Park from 7 am for breakfast to 7 pm on Sunday, October 28th, 2018. There will be live entertainment, lots of prizes to be won and so much more.

For more information, [click here](#).

## Creole Breakfast Sundays at Bay Gardens Resorts!

Bay Gardens Resorts wishes to express gratitude to the many patrons who supported the Bay Gardens Hotel's Creole Sunday Brunch at our Spices Restaurant every Sunday from September 16th, 2018 until October 14th, 2018.

A wide array of delectable local dishes including bakes and saltfish, avocado and farine balls, tossed salads, coconut turnovers, hot cocoa and bay leaf teas, and so much more, were available for guests and locals alike.



## Bay Gardens Resorts Featured in “Saint Lucia: Diverse Resorts, Exquisite Cuisine”

Bay Gardens Resorts has been featured by Recommend Magazine as one of the resorts highlighted in its “Saint Lucia: Diverse Resorts, Exquisite Cuisine” article. “Bay Gardens Resorts - This group of family-friendly properties is a rarity in the Caribbean for several reasons. For starters, it’s owned by an Afro-Caribbean family; Sanovnik Destang, the founders’ son and the executive director, is also past president of SLHTA. Second many of the guests are from the Caribbean as well as from North America. Third, its Splash Island Water Park is a one-of-a-kind playground that lies in the sea, not on land.”



To view the full article visit: <https://www.recommend.com/destinations/saint-lucia-diverse-resorts-exquisite-cuisine/>

## Winter in Paradise Sale

Save 40% OFF on accommodation with our Paradise Package plus Paradise Extras with this limited time offer!

Book a minimum of 3 nights on a room to qualify (5 nights at the Bay Gardens Beach Resort and Spa). Bay Gardens Resorts is offering guests major savings at our four properties in St. Lucia.



This promotion is valid for NEW bookings ONLY until January 31st, 2019, for travel from January 3rd, 2019, to May 10th, 2019.

This includes a welcome cocktail on arrival, bottled water in the room, FREE breakfast for TWO daily, Free Wi-Fi, complimentary shuttle among our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, and more!

### BAY GARDENS BEACH RESORT

Starting at US\$268.00 per night for two  
Check Availability

### BAY GARDENS HOTEL & INN

Starting at US\$115.00 per night for two  
Check Availability at Hotel  
Check Availability at Inn

### BAY GARDENS MARINA HAVEN

Starting at US\$115.00 per night for two  
Check Availability

## Caribcation Specials

The Bay Gardens Resorts four fantastic properties are located on the beautiful Caribbean island of St. Lucia. Whether you're looking for accommodations overlooking the Rodney Bay Marina, an extraordinary island retreat in the heart of the Rodney Bay or a beachfront walk-out on the stunning Reduit beach, the resort chain provides the ideal location for an exciting, fun and relaxing



atmosphere on the island. This amazing offer is available only to CARIBBEAN NATIONALS.

Our Caribcation specials offer amazing rates on a Saint Lucian Getaway!

### BAY GARDENS BEACH RESORT

Starting at US\$169.00 per night for two

[Check Availability](#)

### BAY GARDENS HOTEL & INN

Starting at US\$99.00 per night for two

[Check Availability Hotel](#)

[Check Availability Inn](#)

### BAY GARDENS MARINA HAVEN

Starting at US\$89.00 per night for two

[Check Availability](#)

## Fang-Tastic Halloween Sale

Take a bite into this jaw-dropping sale and book your Authentic Saint Lucian Vacation. Save up to 40% off accommodations plus resort credit with rates starting as low as US\$115.00.

Book by: October 31, 2018. [Click here, if you dare!](#)



## CARICOM St. Lucia "Getaway" Special

Book 4 days and 3 nights mid-April to mid-December for only USD\$299. TOTAL COST!

Bay Gardens Vacation Club is offering this amazing value, sleeps up to four adults comfortably, at the Bay Gardens Hotel, Bay Gardens Inn or Bay Gardens Marina Haven.



This package includes FREE airport transfers, FREE daily full buffet breakfast for TWO, 20% discount on all food, Free Wi-Fi, complimentary shuttle service between our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, and more! Contact info for the offer is: [getaway@baygardensresorts.com](mailto:getaway@baygardensresorts.com)

## ICC Women's World T20 Cricket Special

Save 50% OFF on accommodation with FREE tickets to each match, FREE transfers to the cricket stadium and paradise extras with this limited time offer!

Book a minimum of 3 nights on a room to qualify with booking code ICCT20. Bay Gardens Resorts is offering guests major savings



at our four properties in St. Lucia. This promotion is valid for NEW bookings ONLY until November 12th, 2018, for travel from November 9th, 2018, to November 19th, 2018.

This includes a welcome cocktail on arrival, bottled water in the room, FREE breakfast for TWO daily, Two Free tickets to each match during your stay and Free Transfers, Two bonus tickets for each West Indies Match, Free Wi-Fi, complimentary shuttle among our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, and more!

### BAY GARDENS BEACH RESORT

Starting at US\$179.00 per night for two  
Check Availability

### BAY GARDENS HOTEL & INN

Starting at US\$93.00 per night for two  
Check Availability at Hotel  
Check Availability at Inn

### BAY GARDENS MARINA HAVEN

Starting at US\$93.00 per night for two  
Check Availability

## Unwrap Christmas Savings

Unwrap Christmas Savings of up to 40% OFF on accommodation over Christmas with this limited time offer!

Book a minimum of 3 nights on a room to qualify. Bay Gardens Resorts is offering guests major savings at three of our fantastic properties in St. Lucia. This promotion is valid for NEW bookings



ONLY made by January 2nd, 2019, for travel from December 20th, 2018, to January 2nd, 2019.

This includes a welcome cocktail on arrival, bottled water in the room, FREE breakfast for TWO daily, Free Wi-Fi, complimentary shuttle among our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, and more!

### BAY GARDENS HOTEL

Starting at US\$136.00 per night for two  
Check Availability

### BAY GARDENS INN

Starting at US\$115.00 per night for two  
Check Availability

### BAY GARDENS MARINA HAVEN

Starting at US\$136.00 per night for two  
Check Availability

## Executive Director, Sanovnik Destang, Speaker at Direct Booking Summit: Americas



On October 3-4, 2018, the Direct Booking Summit Americas was held in Dallas, Texas and was said to be the industry's largest event series devoted to maximizing direct bookings. The summit hosted over 25 talks, panels and workshops, and case study-based learning with the world's leading hoteliers, presenting many opportunities for networking.

As the first Caribbean national speaking at this conference, Executive Director of Bay

Gardens Resorts, Mr. Sanovnik Destang, presented on "Distribution in Focus: The Caribbean Reality," highlighting St. Lucia's and more specifically, Bay Gardens' success as it relates to generating commission-free direct bookings. According to Mr. Destang, the resort chain has been able to shift the market share from OTAs through its value-adds, use of metasearch, intense social media marketing as well as its loyalty program and affiliation with the Guestbook, among others.

Prior to presenting, Mr. Destang was joined by over 250 hoteliers and online marketers in observing a moment of silence for Botham Jean, a St. Lucian national, who lost his life approximately a mile away from the conference's venue.

To view highlights of the conference, [click here](#).

## Celebrating Jounen Kweyol



"Jounen Kweyol" or Creole Heritage Month celebrates Saint Lucia's French and African culture which is present in the language, cuisine, games, music, and folklore. Throughout the island both in small communities and large, people come alive with entertainment and unique delicious local dishes, such as Green Gig and Saltfish (St. Lucia's national dish), plantain, kingfish, Manicou (opossum), Souse (a soup made of pickled pigs feet and cucumber), fried

bakes, floats, and much more. The event collaborates with Kweyol Music, some of which has been passed down from many generations. The day is commemorated by wearing the traditional Wob Dwiyet, which is the island's national wear. As a locally owned and operated resort chain, all the Bay Gardens properties are decorated in traditional Kweyol colours with various artifacts on display throughout the month of October. The award-winning chain joined in on the celebration with several opportunities to take in the music, cuisine and culture such as the weekly Creole Sunday Brunch at the Bay Gardens Hotel as well as two major events.

## Breast Cancer Awareness



The month of October is recognised as Breast Cancer Awareness Month, which is an annual international campaign to increase awareness of the disease. A variety of events were held on the island of Saint Lucia to recognize this important month and to lend support to the many women and their families and friends who have been affected.

The Rodney Bay Medical Center played their part in raising awareness by hosting "PINK PARTY- get your pink on & Kiss Cancer GOODBYE" on Friday 19th October 2018 at the Bay Gardens Hotel's Bougainvillea Conference room from 6:00pm – 8:30pm. Employees of Bay Gardens Resorts and numerous patrons showed their support by attending the activities held, which included Zumba and Burlesque, Soca Fit and more.

## Looking Ahead At Our Upcoming Events

### New Year's Eve

#### Bay Gardens Hotel/Inn:

Theme: Royalty

Cost: EC\$280.00 (Inclusive of VAT and Service Charge)

Inclusions: Cocktail champagne reception, all-inclusive house

brand drinks, Gala buffet dinner featuring a Caribbean interpretation of dishes from the menu featured at the "Royal Wedding" of Prince Harry and Meghan Markle, party favours, hats and noisemakers with sparkling wine at midnight. There will be an array of delicious breakfast items after midnight.



#### Bay Gardens Beach Resort & Spa:

Theme: Around the World in One Night with a Caribbean Twist

Cost: EC\$350 (Inclusive of VAT and Service Charge)

Inclusions: Champagne Reception, all-inclusive house brand drinks, a full buffet featuring dishes from around the world with a Caribbean culinary flair that Bay Gardens is famous for, champagne toast at midnight, midnight buffet treat, noisemakers, hats and party favours with fireworks from our beach seating in Rodney Bay. Early bird special of 10% off original price on or before 28th December 2018. Starts from 7:00pm!

## La Mer Spa Feature - Fall Deals

Indulge in authentic Caribbean experiences this fall with our wide array of Spa services from La Mer Spa, our rejuvenation oasis. At La Mer Spa, every pampering treatment is a sensory escape that will leave you feeling relaxed and rejuvenated.

Join us on a journey of rest and relaxation whilst our skilled specialists delightfully accommodate your needs.



### Our Fall Deals:

**Deluxe Tranquility Massage - 50 minutes US \$77.00 / EC \$208.00**

**Deep Tension Massage - 50 minutes US \$88.00 / EC \$238.00**

**Healing Stone Massage- 50 minutes US \$110.00 / EC \$297.00**

**Island Harvest Package- 60 minutes US \$85.75 / EC \$231.53**

Includes a choice of two services w/a choice of Vanilla Spice Body Scrub, Facial or Back Massage)

**La Mer Fall Renewal Package - 1 hour 20 minutes US \$85.75/ EC \$231.53**

Includes Therapeutic Paraffin Pedicure & Classic Manicure Combo

**Autumn Glow- 60 minutes US \$88.20 / EC \$238.14**

Includes a Refreshing Anti-Aging Facial

**La Mer Fall Ritual - 1 hour 15 minutes US \$110.00 / EC \$297.00**

Includes a Deluxe Tranquility Massage & Facial or Vanilla Spice Body Scrub Combo

**Autumn Escape - 2 hours US \$162.75/ EC \$439.43**

Includes a Deluxe Tranquility Massage w/ a choice of two services.

(Vanilla Spice Body Scrub, Facial or Back massage)

Beach Massages at US\$1.00 per minute.

For more information or to book a treatment call 758.457.8553 or [click here](#) to book today

## Tour Feature - Creole Park & Beautiful Views

If you're looking for an extraordinary exhilarating experience, then look no further. Join in on the fun and enjoy the traditional St. Lucian practices at one of the island's heritage sites. Experience firsthand the local traditions such as cassava bread making, cooking on macambou leaves, authentic two-handed sawing to the rhythm of a shak-shak band. Dance to the sweet rhythms of the creole music whilst participating in a creole folk dance.



This tour is a true “kweyol” experience and continues along the countryside with views of hills and lush vegetation with a magnificent glimpse of the Atlantic coast, before arriving at the family home of the Sony's – Stony Hill Great House. Enjoy refreshments and snacks whilst taking in the beautiful panoramic view of the Rodney Bay area and possibly the island of Martinique in the distance. Take a relaxing walk along multiple pathways in a three-acre garden and discover a wide variety of tropical trees, plants vegetables and herbs, along with orchids and cacti.

**Tour Days:** Sundays | **Tour Duration:** 3 1/2 Hours (includes transfer from our hotels)

Visit us at [www.coxcoltd.com](http://www.coxcoltd.com) or [Click here](#) to secure your reservation today!

## Featured Employee - Prisca St. Prix

### Meet Prisca St. Prix:

Concierge Agent/Marketer at the Bay Gardens Resorts

Our featured employee for the month of October is Prisca Poria St. Prix. Prisca has been employed with the Bay Gardens Vacation Club for approximately 9 months and is currently a Concierge Agent and Marketer.



What adds value to Prisca's role within her department is meeting her clients on arrival and sharing the rich history of her beautiful island of Saint Lucia with them, particularly during orientation. In her spare time, she indulges in writing and it is her plan to get her life's story published soon, in a book entitled, "High Heels, Toothbrush and The Bible."

But that's just the tip of the iceberg, what her colleagues may not know and would be stunned to know, is that Prisca's true calling is to be a Minister of the Word and St. Lucia's most prolific motivational speaker. She loves people and considers the greatest gift she possesses to be the gift of "Giving." It is her belief that by sharing a simple smile with everyone we meet, encourages someone to open up in such a way that you gain a friend for life. A few years ago, Prisca had a near death experience which left her in a coma for 10 days. During that time, she lost her brother and husband the same day, but what she realized is that by placing her trust and faith in God's Word, saw her through it all and continues to do so.

Prisca considers her entire Bay Gardens journey to be tremendously memorable. She believes that St. Lucia is one of the most amazing places to visit. When asked what she would like to see happen as Bay Gardens Resorts continues to grow, she stated, "Our resorts and their locations in Rodney Bay is second to none. I believe that team members need to be educated a bit more on this Gem that we have and treat staff as well as guests with such pride that all guests will come back over and over, for that experience that only Bay Gardens can give."

So, to all guests arriving be sure to join Prisca at orientation, you will always be greeted by her infectious smile.

## Our Guests Experience

Have you seen what our guests are saying about us on TripAdvisor?

### Bay Gardens Beach Resort & Spa

#### **“Five Stars”**

Reviewed by [racquelisidore](#)

The entire experience was one of comfort and relaxation. The staff are helpful and friendly, while not being too overbearing. The staff are knowledgeable about all prices and aspects at the resort, which makes your transactions quick and easy. It was a wonderful experience and I will be visiting again.



### Bay Gardens Hotel

#### **“Amazing”**

Reviewed by [Dekerri M](#)

Beautiful vacation... checked in early without notifying hotel (sorry!!). Ladies at Front Desk was pleasant and helped us. Room was always on point. Came from the heat but when entering the room was already cold and a dream. Restaurant staff was always willing to assist. Thanks a million, to Deborah the room division manager who checked in daily to ensure we were always good. Thanks!!! You are appreciated. Our room attendant Veronica was always at our service. (sorry for always leaving my shoes down...lol) you are appreciated. Keep up the fantastic work guys. See you soon. Making Bay Gardens Hotel my #1 vacation resort

### Bay Gardens Inn

#### **“Cute, calm and just lovely”**

Reviewed by [isabelmfv86](#)

My friend and I were backpacking through Panama and we weren't exactly picky about our stays. But when we arrived here we were just amazed. The staff will go out of their way to help you, they are so lovely. The rooms are comfy, huge bed and even have a little kitchen. And the garden is full of colorful birds! Loved it!

## Bay Gardens Marina Haven

### “Nice and Quaint”

Reviewed by Anisha P

Very nice hotel. Clean room, clean grounds a bit of updating in the rooms needed, Wi-Fi was slow but everything else was to my liking comfy bed, quiet rooms, nice pool. The hotel is in great proximity to everything needed especially the Rodney bay marina. The food options at the restaurant need a bit of expansion but all in all I recommend this hotel. Friendly and helpful staff and the shuttle to the resort is a plus...loved that I had the option to use the resort grounds.

## Recipe of the Month - Tania Tea



### Ingredients Bakes:

- 3 lbs Tania
- 4 pcs star anise
- 2 sticks cinnamon
- 4 bay leaves
- 1 tin condensed milk
- 1 box whole or skimmed milk
- ¼ oz grated nutmeg

### Method:

- 1.) Brew the spices in with the milk, strain then boil with diced Tania.
- 2.) Blend thoroughly after Tania is cooked soft.
- 3.) Add condensed milk and sugar or honey to taste and enjoy.

### About Tania

Tania is also a root vegetable similar to dasheen. It is boiled and used in the same types of stews and meals. both are very starchy vegetables but are quite delectable.

