

CHECK OUT OUR  
CALENDAR  
OF EVENTS

# BAY GARDENS RESORTS NEWSLETTER

MARCH 2018



## *The Key to your Ultimate Caribbean Vacation getaway*

Ideally nestled in the midst of the Rodney Bay Village, home to Saint Lucia's pulsating night life, hip bars, a casino, shopping malls and gourmet restaurants, **Bay Gardens Resorts** has a beautiful collection of three unique properties. These award winning resorts are renowned for fantastic service, friendly staff and quality accommodations.

Featuring a total of 196 rooms, five conference centers, three restaurants, and five bars, our resorts are the perfect choice for a Saint Lucian getaway for families, couples, honeymooners, wedding parties, business travelers, groups, and more. Guests can stay at the property that suits them best and can still enjoy luxurious amenities from each. [Click here](#) to read more about our beautiful properties.



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## Bay Gardens Newly Refurbished Rooms Update



The Bay Gardens Beach Resort & Spa on March 10th shared a first look of its ongoing \$2 million soft refurbishment across its social media platforms. Originally opened in 2007, the locally owned and operated resort is now spotting a fresh, modern and functional look with its new upgrades to its Beachfront rooms. This push to cement its 4 star status demonstrates the resort chain's dedication to improving the guest experience, both functionally and stylistically. Included in each room's refurbished design are fresh comfortable furniture and fittings in pastel colours of turquoise, lagoon, capri and rose oak as well as brand new wifi-enabled Samsung and LG Smart TVs and brand new stainless steel kitchen appliances in their one bedroom beachfront suites.

Bay Gardens Resorts advise guests that this soft refurbishment does not require any construction and the refurbishments are a normal part of the hotel business, with the company continuing to offer guests the very best in hospitality and legendary service. [Click here](#) to see more photos of these amazing rooms.

## 15th Caribbean Tourism Youth Congress

The 15th Caribbean Tourism Youth Congress was held in Grenada from 11-13 October 2017 at the Radisson Grenada Beach Resort.

We would like to congratulate our very own Francis Alexander, the Junior Minister of Tourism for Saint Lucia, on winning the competition. His performance was described as sterling and he

exuded self-confidence and charisma. The ideas he presented were thorough and positive, demonstrating that a lot of hard work was invested.

The objective of this Youth Congress is to introduce students to the fundamental role of tourism in the development of their countries, and to get them involved in tourism. The winner will be invited to chair the 16th Caribbean Tourism Youth Congress, which is scheduled to be held in the Bahamas in 2018.



## Salon Du Voyage

Bay Gardens Resorts was one of the hotels that participated in Martinique's largest international trade show, Salon du Voyage. The 20th edition of the Travel and Holiday trade show held at the Palais des Congrès de Madiana in Schoelcher, Martinique. Attendees lined up at the venue awaiting its opening, with Martiniquans seeking to travel making up 40% of the show's audience. Many of the attendees expressed high levels of interest in Saint Lucia Jazz and Carnival Event.

Bay Gardens Resorts was represented by the Reservations Manager, Ms. Anice O'Neil, who gave away a weekend for 2 people inclusive of breakfast for each property.



Seven other hoteliers (The Landings Resort & Spa, Royalton Saint Lucia Resort & Spa, Marigot Bay Resort and Marina by Capella, St. James's Club Morgan Bay, Rex Resorts, Alize Inn and Marigot Beach Club and Dive Resort) partnered with the Saint Lucia Tourism Authority (SLTA) to showcase the destination and their product. Hoteliers offered special rates during the event which resulted in every single hotel registering sales at the show. Salon du Voyage is a key event on the SLTA calendar as Martinique is Saint Lucia's single largest regional tourism generating market which during 2017, generated 30,302 visitors 9.6% higher than 2016.

## Family Package

Save up to 45% off accommodations, and enjoy exclusive access to the special amenities that make Bay Gardens one of the best family resorts in Saint Lucia. For a minimum of 5 nights, there's something for everyone in our family package.

This includes welcome cocktail on arrival, bottled water in room on arrival, complimentary shuttle between the our properties,

complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, free Wi-Fi, breakfast for two daily (2 kids eat free), a couples massage at La Mer Spa, complimentary kids club access, family friendly excursion and complimentary babysitting services\*



### BAY GARDENS BEACH RESORT

Starting at US\$329.00 per night for two  
Check Availability

### BAY GARDENS HOTEL

Starting at US\$219.00 per night for two  
Check Availability

### BAY GARDENS INN

Starting at US\$199.00 per night for two  
Check Availability

## March Madness BOGO Sale

With only a few days left, the March Madness BOGO Sale allows you to book TWO nights for the price of one plus additional savings of 50% discount on food and beverages and spa incidentals.

The package includes welcome cocktail on arrival, bottled water in room on arrival, complimentary breakfast for Two, access to our Dine Around Program, complimentary shuttle between the



our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park and free Wi-Fi.

Book by March 1- 31, 2018 for Travel from April 1, 2018 to December 19, 2018.

### BAY GARDENS BEACH RESORT

Starting at US\$152.50 per night for two  
[Check Availability](#)

### BAY GARDENS HOTEL

Starting at US\$92.50 per night for two  
[Check Availability](#)

### BAY GARDENS INN

Starting at US\$87.50 per night for two  
[Check Availability](#)

## Unite Caribbean



Unite Caribbean is an event for UK and European based tour operators to hold pre-booked, one-on-one meetings with tourist boards, hoteliers, representation companies, airlines, ground handlers and car hire companies from the Caribbean region. This year marks the 17th year of the show and numerous Caribbean islands were in attendance.

Bay Gardens Resorts was represented by Ms. Waltrude Patrick, the General Manager of the Bay Gardens Beach Resort and Spa, and Spa

and Debbie Melchor from Paradise Promotions, Bay Gardens UK and Europe Rep Company. Ms. Patrick attended numerous training sessions with notable travel brands such as Kenwood Travel, Virgin Holidays, Blue Bay Travel, Abbot Travel and Travel Day to name a few. These sales calls were all conducted in an effort to create more public relations coverage for the Bay Gardens brand as well as sensitizing partners on the various community outreach programmes and packages available.

## La Mer Spa Feature - Tuesday Savings

Enjoy an unforgettable therapeutic experience with a choice of four relaxing treatments every Tuesday at La Mer Spa. These includes the Deluxe Tranquility Massage, Signature Body Scrub, Classic Pedicure and the Ocean Blue Facial. These ultimate rejuvenating experiences are aimed at moisturizing and soothing the skin and are guaranteed to leave you feeling relaxed and rejuvenated every Tuesday.



Join us on this therapeutic Tuesday experience where our professional therapists delightfully accommodate your needs for only US\$40 exclusive of taxes.

Call 758.457.8553 or [click here](#) to book today!

## Easter Events



This Easter weekend, Bay Gardens Resorts invites families to be a part of the EGGs-citement with two EGG-tra special events!

Join us at the Bay Gardens Hotel on April 1st from 12:00pm for an Easter Gala Brunch at Spices Restaurant for EC\$120.00 per person inclusive of taxes and a bottle of wine. Children below twelve years pay half price.

Or HOP on down to the Bay Gardens Beach Resort and Spa from 11:30am for the Easter Sunday Carvery and Bonnet Parade. For EC\$140.00 per adult and EC\$60 per child, enjoy a welcome drink and have a feast at the Hi-Tide Restaurant's Easter brunch.

Kids can enjoy our Easter egg hunt, bonnet parade and tea party and a wide array of poolside and beach activities at the Bay Gardens Beach Resort and Spa. Both events will feature live entertainment, guest appearances by the Kids' Club Mascot and lots of incredible prizes to be won.

For Reservations and early bird specials please, call: 457-8000 or email: [marketing@baygardesresorts.com](mailto:marketing@baygardesresorts.com) today or [click here](#) for more info.

## Theme Nights Feature: Manager's Cocktail at Bay Gardens Hotel

At the Bay Gardens Hotel, our Manager's Cocktail Parties are held on Mondays from 6:30 pm to 7:30 pm. Guests are invited to join our Management team by the pool for complimentary drinks and live entertainment. This provides an opportunity for managers to welcome new and returning guests to the Hotel as well as an avenue for guests to ask questions about the properties.



As a special offer to guests, women who wear a hibiscus flower of any colour in their hair will receive 25% off their bills starting on Thursday 22nd March, 2018.

[Click here](#) to see what else is happening at Bay Gardens Resorts.

## International Women's Day 2018

International Women's Day was celebrated on March 8, 2018 under the theme "Press for Progress." Bay Gardens Resorts held a pep talk for the female team members from Sterling Insurance Services on the importance of having health insurance. This very inspiring and open discussion was held at the Begonia Conference center at 2:30pm. Team members were very appreciative for this opportunity.



## Happy Hour Feature



Do you love them straight, on the rocks, chased, blended or shaken? Bay Gardens Resorts has it all with our amazing double happy hour specials. Join us at the Bay Gardens Beach Resort & Spa daily at the Pebbles Bar and Sand Bar from 12:00pm to 2:00pm and 5:30 pm to 6:30 pm (with the exception of Wednesday evening) and at SeaGrapes Beach Bar from 3:00pm to 4:00pm.

Cinnamon Bar at the Bay Gardens Hotel is available from 12:00pm to 2:00pm and 5:00pm to 7:00pm from Tuesdays to Sundays. Happy Hour just got a whole lot happier! See you there!

## Corinth Secondary School Visit the Bay Gardens Resorts

Students from the Corinth Secondary School visited the Bay Gardens Beach Resort and Spa for a tour of the property. The tour included the various room categories, restaurants, the spa, gym, kids club and the reception area. Various staff members also stopped and shared some valuable insights on the hotel and tourism industry.



Students from various secondary schools are required to visit a hotel property as part of their tourism curriculum. Bay Gardens Resorts was proud to be selected by the Corinth Secondary School and was delighted to share our 22 years of knowledge with them. As an additional incentive, our Marketing representatives quizzed the students on their newfound knowledge and prizes were won.

## Featured Employee - Unice Calixte

### Meet Unice Calixte:

Senior Reservations Agent at the Bay Gardens Resort.

Unice Calixte has been employed at the Bay Gardens Resorts Central Reservations Department for the past five years. For Unice, selling a room that meets the needs of the guest, adds value to her position in the Reservations Department. She enjoys listening to the different experiences from the clients which allows her to share in the celebration of their milestones and special occasions such as honeymoons, anniversaries and birthdays. Unice loves spending quality time with her family, and some of her favourite leisure activities include reading, dancing and playing games. She enjoys long drives, travelling to different places and embracing different experiences. Despite her serious and reserved demeanour, Unice appreciates a good sense of humour and possesses one herself. She relishes in having fun and every now and again she pulls a prank on her friends.



One of her most memorable Bay Gardens experience, though unfortunate, was when she fell and injured herself, compelling her to be away from work for several weeks. Her silver lining came with the tremendous support and encouragement that she received from her coworkers. Upon returning to work, she sincerely felt missed, and the concern and support offered by her colleagues have continued to this very day. As the Bay Gardens Resorts continues to grow, Unice looks forward to seeing team members embrace the Bay Gardens Brand and take pride in performing each task as signatures of their work.

## Tour Feature - Dolphin and Whale Watching

Let your spirits soar whilst experiencing the magical splendor of an exceptional Dolphin and Whale watching excursion.

Embark off the west coast of Saint Lucia en route to Soufriere, where the most spectacular sightings have occurred. Catch a glimpse of the stunning coastline and bustling fishing villages as you listen for the sounds of giant whales and cavorting dolphins in their natural habitat.



On this journey you will witness some of the ocean's most playful and majestic creatures as they search for food in the warm Caribbean waters, making big splashes with their tails.

Spinner and Pantropical dolphins are usually spotted frolicking just a few miles off the coast. From there, your boat heads into deeper waters to spot pilot and sperm whales. If luck is on your side, see the giant humpback whale or even a false killer whale.

This four hour tour which is inclusive of transfer is available every Wednesday and Friday from 8:30 am.

Visit us at [www.coxcoltd.com](http://www.coxcoltd.com) or [Click here](#) to secure your reservation today!

## Our Guests Experience

Have you seen what our guests are saying about us on TripAdvisor?

### Bay Gardens Beach Resort & Spa

#### **“Outstanding”**

Reviewed by [sandyMississauga](#)

Our visit to this resort was booked through Expedia Cruise Ship Centres with our travel agent. Included were beach loungers and umbrella, lunch with 4 drink tickets and a 20 minute massage that warranted a tip. The beach was beautiful and the water an absolute delight given that it was a hot and sunny day. Security set us up immediately upon arrival so no time was wasted looking for a beach lounger. Lunch was absolutely delicious and the wine was purchased with our tickets and also warranted a tip for their incredible service, highly recommend this tour.





### **“Wonderful Hotel”**

Reviewed by Clare C

For us, this hotel ticks so many boxes. It is set directly on the beach, has on site restaurants, free sun loungers, a water sport centre and beautiful views of Rodney Bay. Located at the end of Reduit Beach there is a free shuttle bus that takes you in to town although it really is a 5 to 10 minute walk depending how far into town you go. We had a one bedroom sea view apartment with a living room and small fully equipped kitchen - kettle, toaster, microwave, oven, fridge freezer. There were complimentary tea and coffee sachets in the room. The room/linen/towels were clean and well attended by house keeping. All the staff were lovely. I have read some reviews that say the staff were rude, we did not find this to be the case. If anything I witnessed some appalling behaviour and attitudes of some of the guests in the way that they spoke to the staff. Two members of staff deserve a special mention - Jacqui and Gail on reception. This was our second visit to the hotel and I sincerely hope it won't be our last.

## **Bay Gardens Hotel**

### **“Bay Gardens Hotel, 8 great days”**

Reviewed by florida354

I spent 8 days at Bay Gardens Hotel, March 2018. I had a great time, the staff is impeccable, Richard, Esther, Giovanni, etc., the staff makes it like a 5 star hotel. The wife and I had a candlelight dinner, it was very romantic. She really enjoyed the dinner! Bay Gardens Hotel is truly about customer satisfaction. Thanks Bay Gardens for 8 great days!

### **“Friendly and welcoming”**

Reviewed by siskel62

Spent a week in February and absolutely loved the place. The staff is extremely professional, helpful and friendly. The resort is quaint, well maintained and comfortable. We had a junior suite room which had a small kitchenette and private patio. The room had everything we needed, very clean and well maintained. Loved having tea every morning on the patio. The hotel is right next door to Rodney Bay which we took advantage of. Grocery stores, great restaurants and bars and some duty free shopping. Loved this place.

## **Bay Gardens Inn**

### **“Nice stay-lovely staff”**

Reviewed by gilljohnson

We chose this hotel as it seemed to offer us everything that we were looking for. We were not disappointed and had a very pleasant stay. The hotel was always clean, the rooms were cleaned and made spotless every day. The staff helpful, pleasant and willing to assist. Although Rodney Bay is a good journey from the airport we thought it was worth the time spent as it is a very good location for seeing the best of the island. We also appreciated the shuttle bus to the beach hotel. Many thanks for a very enjoyable stay.

## Recipe of the Month - Grilled Pesto Chicken Pizza



### Ingredients:

- 1 Prepared Crust
- 1/2 Cup Pesto Sauce
- 1 Grilled Chicken Breast, Sliced
- 1 Cup Mozzarella Cheese, Grated
- 1 Cup Bell Peppers, Thinly Sliced
- 4 Cloves, Roasted Garlic
- 1/2 Teaspoon Pepper Flakes

### Method:

1. Mash and spread roasted garlic on pizza crust and top with pesto sauce and mozzarella cheese.
2. Arrange chicken and bell peppers on top
3. Bake at 425°F for 15mins or until cheese melts.