

CHECK OUT OUR  
CALENDAR  
OF EVENTS

# BAY GARDENS RESORTS NEWSLETTER

JUNE 2018



## *The Key to your Ultimate Caribbean Vacation getaway*

Ideally nestled in the midst of the Rodney Bay Village, home to Saint Lucia's pulsating night life, hip bars, a casino, shopping malls and gourmet restaurants, **Bay Gardens Resorts** has a beautiful collection of four unique properties. These award winning resorts are renowned for fantastic service, friendly staff and quality accommodations.

Featuring a total of 233 rooms, seven conference centers, four restaurants, and six bars, our resorts are the perfect choice for a Saint Lucian getaway for families, couples, honeymooners, wedding parties, business travelers, groups, and more. Guests can stay at the property that suits them best and can still enjoy luxurious amenities from each. [Click here](#) to read more about our beautiful properties.



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## Bay Gardens Marina Haven Hotel, The Newest Addition To The Bay Gardens Brand



Bay Gardens Resorts are four authentic, family-friendly, award-winning properties located in St. Lucia's entertainment district, the iconic Rodney Bay. Our properties are easily accessible via our complimentary shuttle service to the main shopping and cultural outlets, whilst allowing guests the best of four worlds with our stay at one play at four options.

As we continue to expand our portfolio for your ease and convenience, our latest acquisition, the Bay Gardens Marina Haven formerly known as Palm Haven Hotel, offers a warm island welcome and is ideally located in the picturesque Rodney Bay Marina. This enchanted 35-room tropical oasis is designed with you in mind featuring comfortable and affordable accommodations nestled in a beautiful botanical garden. Journey into a paradise of complete relaxation tucked away in the heart of Saint Lucia's entertainment capital of Rodney Bay.

Marina Haven Hotel is only a five-minute drive from the Bay Gardens Inn and Bay Gardens Hotel and 10 minutes from the Beach Resort. Marina Haven guests will enjoy the full benefits of a Bay Gardens experience, including six complimentary one-hour passes to Splash Island Water Park, the use of beach chairs, the ability to charge consumption across properties to their rooms, and free non-motorized water sports. Complimentary shuttle service will be provided between all Bay Gardens Resorts facilities.

So, whether you're planning your destination wedding, honeymoon, conference, or just a bit of rest and relaxation, look no further than our four, fantastic Bay Gardens Resorts properties. [Click here](#) to visit our website for more information.

## Bay Gardens Properties Enlisted in Trip Advisor's Hall of Fame

Bay Gardens Hotel and the Bay Gardens Beach Resort & Spa have entered the TripAdvisor "Certificate of Excellence" Hall of Fame after being recognized for outstanding hospitality for five consecutive years by the influential travel site. The Bay Gardens Inn and Splash Island Water Park St. Lucia has also attained a TripAdvisor Certificate of Excellence Award.



Since 2011, the travel planning and booking site, TripAdvisor, has honoured hospitality businesses worldwide for delivering exceptional service and achieving outstanding traveller reviews. This Certificate of Excellence accounts for recent reviews submitted by travellers on TripAdvisor over a 12-month period. To qualify, businesses must maintain an overall TripAdvisor rating of at least four out of five, must have been listed on TripAdvisor for at least 12 months and have a minimum number of reviews. Thus, approximately one in ten of the total businesses on TripAdvisor that have consistently achieved great reviews over the past year earns a Certificate of Excellence.

## Summer Discovery Sale

Embark on a Summer of Discovery at Bay Gardens Resorts! Take advantage of our limited-time St. Lucia vacation package and save up to 50% on accommodations in Rodney Bay. Plus, book three nights or more and get a FREE Rodney Bay Village Discovery Pack with exclusive shopping vouchers, an excursion to Pigeon Island National Landmark, Treasure Bay Casino vouchers, and more!



This package includes:

- Two Kids eat FREE
- Complimentary Breakfast for Two
- Complimentary Wi-Fi
- Bottled Water in room on arrival
- Complimentary Shuttle between the Bay Gardens Properties ONLY
- Complimentary Non-Motorized Water Sports Activities
- 6 One-Hour Passes per room category per stay to Splash Island Water Park

Book by June 30, 2018 for Travel from June 2 to December 19, 2018. Terms and conditions apply.

[Click here for more info.](#)

## Family Package

Save up to 45% off accommodations and enjoy exclusive access to the special amenities that make Bay Gardens one of the best family resorts in Saint Lucia. For a minimum of 5 nights, there's something for everyone in our family package.



This includes welcome cocktail on arrival, bottled water in room on arrival, complimentary shuttle between our properties, complimentary non-motorized water sports activities, six (6) one hour passes per room category per stay to Splash Island Water Park, free Wi-Fi, breakfast for two daily (2 kids eat free), a couple's massage at La Mer Spa, complimentary kids club access, family friendly excursion and complimentary babysitting services\*

### BAY GARDENS BEACH RESORT

Starting at US\$269.00 per night for two  
Check Availability

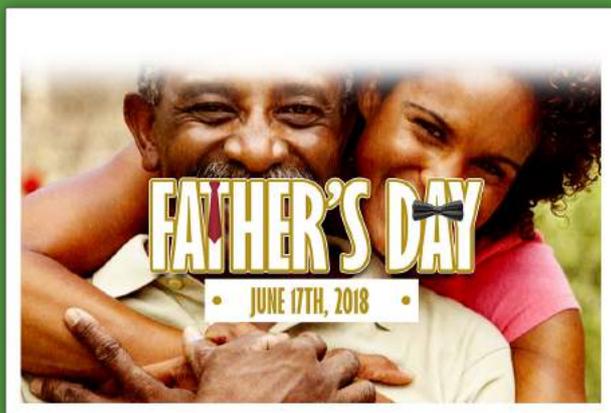
### BAY GARDENS HOTEL

Starting at US\$189.00 per night for two  
Check Availability

### BAY GARDENS INN

Starting at US\$179.00 per night for two  
Check Availability

## Father's Day Highlights



Bay Gardens Resorts celebrated fathers once again with two special lunches held on Sunday, June 17th, 2018.

The Bay Gardens Beach Resort and Spa hosted "Our Most Valuable Player" with a scrumptious lunch and featured live entertainment by Gerold Ishmael and DJ T.

At Bay Gardens Hotel, it was a Country and Western Father's Day Lunch entitled, "Dad,

a son's first hero, a daughter's first love," with entertainment by Shervon Sealy and a delectable buffet lunch.

Patrons had the opportunity to take home numerous prizes at both events from a 'Lunch for 2' won by Best Dressed Couple, a Dinner for 2 to a Weekend for Four as well as the honouring of dads.

[Click here for more highlights.](#)

## Bay Gardens Resorts Awarded 2nd Place at CHIEF Awards 2018



CHIEF is the premier educational forum for the Caribbean hospitality and tourism professionals. It is where the hospitality industry meets and connects to learn the best practices, share ideas, brainstorm creative solutions to current challenges in the industry as well as build relationships. During the forum, the 2018 Chief Awards were held to shine a spotlight on some of the Caribbean Hospitality and Tourism industry's best practices and the businesses

that masterfully implemented these were celebrated. Bay Gardens Resorts were finalists for the Sales and Marketing Award and came in 2nd in that category.

Executive Director of the Bay Gardens Resorts, Sanovnik Destang, was a guest speaker on two of the educational sessions.

### **Capital Ideas for Hospitality Businesses – Mr. Sanovnik Destang**

Mr. Sanovnik Destang spoke on “Capital Ideas for Hospitality Businesses.” This offered advice and ideas on the best ways to secure capital for expansion, refurbishments and specialized equipment which is considered an unnerving task for most Caribbean Hoteliers.

He shared tips and tricks for making the best case for financing your hospitality business through the perspective of a potential lender.

CHIEF took place from Friday, June 22nd to Sunday, June 24th at the Hyatt Regency in Miami, Florida. For more information on CHIEF 2018, [click here](#).

## Saint Lucia Carnival 2018

The Soleil Summer Festival continues with the highly anticipated Saint Lucia Carnival.

Revel in the island's Carnival from June to July 2018, partaking in the parades with hundreds of extravagantly colourful costume bands and energetic masqueraders dancing to the pulsating rhythms of the bands. [Click here](#) for a list of the events. Join the festivities on July 16 & 17 and explore Saint Lucia's cultural landscape with an array of feathered and beaded costumes, and dance to the sounds of the plated steel drums.



## Pizza Special Feature

Two is better than one with our new exciting pizza specials. At the Hi Tide Restaurant located at the Bay Gardens Beach Resort and Spa have two medium sized pizzas of your choice with a bucket of beer for only EC\$85.00 not inclusive of tax and service charge.

From the traditional Pepperoni Pizza to the non-traditional Curry Goat and Jerked Lion Fish Pizza,



Bay Gardens Resorts offers its guests a variety of delicious pizza choices.

Join us every Friday for our pizza night specials. Just bring your appetite! [Click here](#) for more info.

## Taste of The Caribbean Tapas Menu



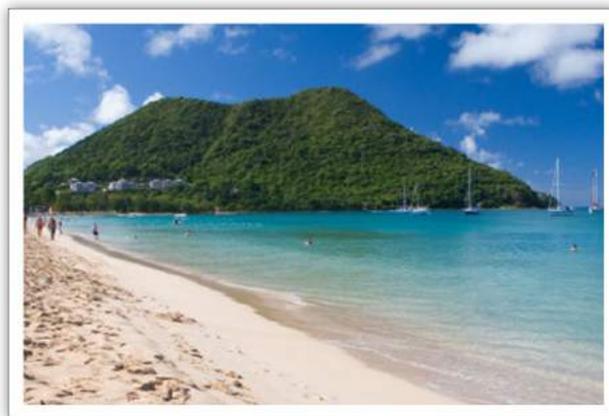
Take a delicious tour of the Caribbean Cuisine with our new Taste of the Caribbean Tapas Menu. For a delicious fusion of Caribbean cuisines that is guaranteed to ignite your culinary passion, join us every Monday at the Bay Gardens Hotel from 7pm.

We offer a wide array of dishes infused with local spices, including

our Seafood Breeze Chowder, Beef Pepperpot, various Caribbean Rotis and one of our signature desserts, the Bay Gardens Sweet Memories. Savour our Caribbean flavours for EC\$100.00 inclusive of taxes and EC\$140 with rum pairing, our new Tapas menu is sure to satisfy your appetite! [Click here](#) for more info.

## 15 Caribbean Beaches to Visit This Summer

Reduit Beach has been featured as one of Caribbean Journal's recommended beaches to visit this Summer. "**Reduit Beach, Saint Lucia** It's just about the best beach in all of Saint Lucia, a golden stretch of sand with ultra-calm water and some great little beach bars, along with the ultra-lovable Bay Gardens Beach Resort." To view other featured beaches, visit: [www.caribjournal.com/2018/06/04/caribbean-beaches/](http://www.caribjournal.com/2018/06/04/caribbean-beaches/)



## La Mer Spa Feature - Caribbean Seaweed Detox Wrap

Indulge in an authentic Caribbean experience this summer with our Caribbean Seaweed Detox Wrap from La Mer Spa. This full body seaweed mask is designed to offer an overall circulatory stimulation, releasing water tension, encouraging the elimination of toxins and aiding in weight loss treatment.

Having applied this mask your body is wrapped and covered with a thermal blanket, allowing

the nutrients to moisturize, soothe and penetrate the skin, giving a total sense of well-being.

Join us on this 60 to 80 minutes experience where our professional therapists delightfully accommodate your needs for only US\$85.75 per person inclusive of taxes.

For more information or to book a treatment call 758.457.8553 or [click here](#) to book today!



## Bay Gardens Hotel Events Special Feature



### Common Entrance KickBack Promotion

If you're looking for a day of fun and relaxation after the long studying days of Common Entrance, the Bay Gardens Hotel/Inn Common Entrance Kick Back is just what you need.

For only EC\$50.00 per child enjoy:

- Use of the Hotel's Pool
- Buffet Lunch

- Afternoon Snack
- 20% OFF Splash Island Water Park (based on the size of the group)

\*\*\*Teachers accompanying less than 20 students are charged EC\$60.00 inclusive of the taxes.

## The Top 10 Best Family Activities in St. Lucia



Splash Island Water Park has been featured by Family Traveller as one of the top 10 best family activities in St. Lucia.

“Get wet at this obstacle-style, in-water playground. At Splash Island Water Park, kids may jump on the inflatable trampoline, climb the monkey bars, swing like Tarzan and slide on the colorful play equipment. The water park is conveniently located in Rodney Bay Village, which is close to many resorts. You must be at least six years of age and 3 ½ feet tall to participate.”

(Excerpt from Family Traveller)

## 6 Family-Friendly Resorts in St. Lucia

Bay Gardens Beach Resort and Spa was featured as one of “6 Family-Friendly Resorts in St. Lucia” by Family Traveller, particularly for families on a budget.

“Located on pretty Reduit Beach, walking distance from Rodney Bay Village, Bay Gardens Beach Resort & Spa is a popular choice for families who want a great vacation without breaking the bank.



Book a family package and children under 12 stay and eat free when sharing a room with their parents. The Coral Kidz Club is open six days per week. It provides supervised activities for guests ages 4-12 including beach games, crab hunts and nature walks.

As an added bonus, you’ll receive free passes to Splash Island Water Park, an in-water playground suitable for children ages six and older, located just steps from the resort.”

(Excerpt from Family Traveller)

## Saint Lucia Summer of Discovery 2018



Splash Island Water Park is featured as one of the designated 20+ icon locations for the Saint Lucia tourism Authority's Summer of Discovery Promotion.

The Saint Lucia Tourism Authority (SLTA) has launched the "Saint Lucia Summer of Discovery," which runs from June 1 to September 30, 2018. It is the SLTA's biggest and most interactive summer promotion and allows one visitor from

the United States, Canada or the United Kingdom, the chance to win \$10,000 when vacationing in Saint Lucia this summer. It encourages people to visit and engage with 25 iconic sites and attractions chosen by the Tourism Authority. This showcases the beautiful island of St. Lucia in the areas of Family, Adventure, Dive, Health & Wellness, Romance, and Culinary whilst offering savings of up to 65% off at participating hotels.

The promotion also features the new "Holiday Travel Guarantee," which is a unique marketing tool that has been adopted by several properties on the island, where guests will not forfeit their vacation because of adverse weather but be allowed to defer their holiday to a later date.

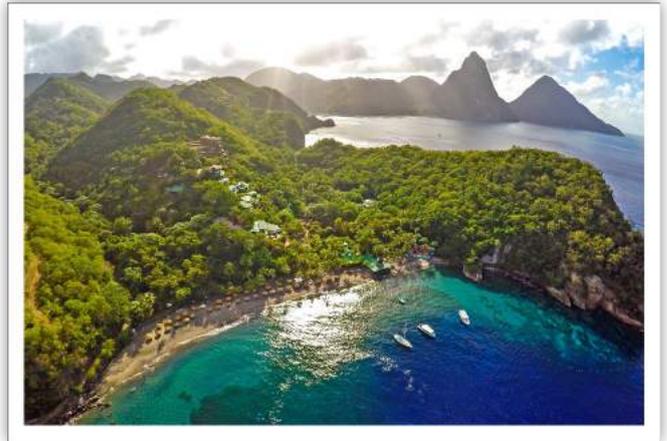
### **How to participate:**

To enter, visitors must follow @travelsaintlucia on their Instagram and Facebook feeds; visit a minimum of 5 out of the twenty-five pre-defined locations; and capture a selfie at each location. The photos must be posted with the hashtag #summerofdiscovery as well as the hashtag for each location with location-specific hashtags found on the premises. Participants must then tag @travelsaintlucia in the photo. One of the selfies must be at the property where the guest is staying. For every location-based selfie posted beyond the five minimum, participants will receive an additional entry in the sweepstakes.

(Adapted from the Travel Pulse)

## Tour Feature - Tout Bagay

As it's English translation suggests, this Creole-themed excursion incorporates "everything" in an adventure-packed, fun-filled, scenic cruise along the coastline to Soufriere. Join the journey to the home of St. Lucia's majestic twin peaks – Petit and Gros Piton. Visit the world's only drive-in volcano and sulphuric mud baths, the Toraille waterfalls and gardens and then enjoy a tour and Creole buffet lunch at a 17th-century working plantation – Morne Coubaril.



It is the perfect inclusion to your St. Lucian vacation!

Tour Days: Mondays, Wednesdays, and Saturdays | Tour Duration: 8 hours

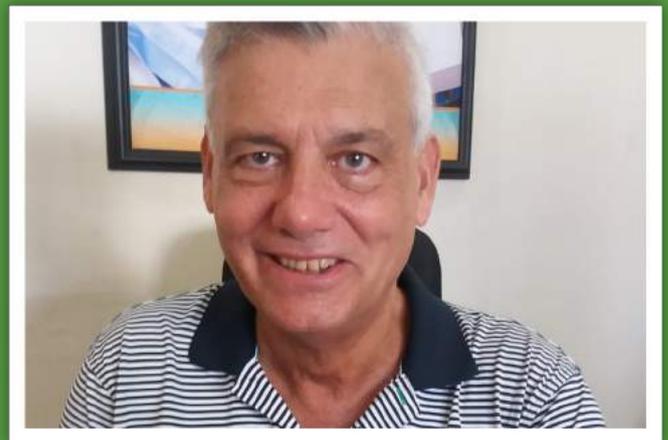
Visit us at [www.coxcoltd.com](http://www.coxcoltd.com) or [Click here](#) to secure your reservation today!

## Featured Employee - David P. Shively

### Meet David P. Shively:

RRP: Director of Sales and Marketing at the Bay Gardens Vacation Club

Our featured employee for the month of June is David P. Shively, the new Director of Sales and Marketing for the Bay Gardens Vacation Club. Mr. Shively brings a wealth of knowledge and experience and attained his first senior management position with a vacation ownership resort in 1986. He is a Registered Resort Professional (RRP), the highest professional designation for the vacation ownership industry from the American Resort Development Association (ARDA).



David was instrumental in the growth of Gold Key Resorts, located in Virginia Beach, Virginia, during his 25 years with the company. He rose to the position of President and was responsible for the development, marketing and sale of six resorts, resulting in nearly 30,000 satisfied owners.

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He served on the Board of Directors for the Virginia Resort Development Association, was a board member on the initial Timeshare Advisory Commission to the Virginia Real Estate Commission, was

nominated for the ARDY award as Worldwide Industry Project Director of the Year, has been a guest speaker and judge for the sales and marketing awards for the annual ARDA convention over the past twenty years.

When asked about his new role at Bay Gardens Resorts, David remarked, "I am excited to be here as Director of the Vacation Club and look forward to making sure you experience and realize maximized value from your ownership with us. I promise to strive to deliver and even exceed your expectations. I want to make sure that you comfortably own the size suite, have the view and amount of time that suits your family vacation needs. My favorite part of the job is when an owner realizes they have a plan that means that the amount of time and quality of their future vacations are assured. I'm here every day looking out your window on paradise!"

## Our Guests Experience

Have you seen what our guests are saying about us on TripAdvisor?

### Bay Gardens Beach Resort & Spa

#### **"Recommend for family vacation"**

Reviewed by [cthku](#)

The resort is very nice and clean. Fit for family vacation in a quiet and low key atmosphere. The beach is so perfect with crystal clear water, nice sand on beach, have a spot for snorkeling, the staff at the water sport are very friendly. Restaurants have good food, staff at the restaurants and bars are very kinds and provide good services. We will go back when we have a chance. Staff at the front desks are helpful, especially Olive, she is s supervisor at the front desk, she went out of her way to get us a good room. We really enjoyed the room and the view that we had. We had a great vacation there. Definitely, we will come back.



### Bay Gardens Hotel

#### **"A great, welcoming hotel offering good value for money"**

Reviewed by [LynnJ60](#)

We spent 9 nights at The Bay Gardens Hotel and it exceeded our expectations in every way, representing good value for money. The hotel is conveniently situated near to a variety of shops and restaurants and with the small marina just a 20 minute stroll or short taxi ride away. It is in close proximity to its 2 sister hotels where guests can use these facilities as well as the 2 pool areas on the hotel site itself. A complimentary shuttle bus runs hourly to The Bay Gardens Resort Hotel where guests can take advantage of the sunloungers on the beach. What really impressed us was the friendliness and welcome

given by the hotel staff. Cheryl, the manager, was extremely personable and interacted with guests, remembering them by name and taking that extra care and interest to ensure that their stay was a positive and memorable one. Prisca, at concierge, was also very informative about the local area as well as providing information about trips that might be of interest but without giving them the hard sale. All in all we had a relaxed, restful and very enjoyable stay and would love to return one day.

## Bay Gardens Inn

### “Cosy and Convenient Accommodation”

Reviewed by Natalie B

My stay at this hotel was great. The room was a good size and provided clean and comfortable amenities... king size bed...air conditioning...mini fridge...cable TV...hot/cold shower and bath... great lighting... veranda. And the room was cleaned each day while we were out. The staff was always always pleasant and helpful with accommodation, tours and taxi services. Our stay offered buffet breakfast at the hotel which was just delicious and filling. We had a pool that was usually under-utilized because there are so many things to do in the Rodney Bay area. The duty free mall and other quality shopping and dining were just 5 minutes walking distance. We also had access to the Bay Gardens Resort via shuttle service. Will definitely go back.

## Recipe of the Month - Stuffed Crab Back



### Ingredients:

- 1 tablespoon green seasoning
- 1 tablespoon chopped onions
- ½ tablespoon chopped bell peppers
- ¼ tablespoon blended garlic
- 4 tablespoons crabmeat
- 1 tablespoon heavy cream
- 1 tablespoon breadcrumbs
- 1 pinch Cajun seasoning
- 1 pinch Cayenne pepper
- 1 pinch Nutmeg
- 1 crab shell, cleaned, boiled and dried

### Method:

1. Combine seasonings, chopped onion, chopped bell peppers and blended garlic in a saucepan.
2. Add in crabmeat and mix evenly.
3. Toss in pan over low heat with spoon, ensuring that all ingredients are mixed.
4. Add in heavy cream, bread crumbs, a pinch of Cajun seasoning and continue mixing.
5. Pour in the rest of the ingredients into the pan and mix.
6. Stuff mixture into the empty crab back and garnish.